

CONVERGED SYSTEMS		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	1N	35%
Software:	2N	35%
Accessories:	3N	35%
Installation Services:	4N	28%
Professional Services:	5N	28%
Warranty/Support:	6N	26%

HYPER-CONVERGED SYSTEMS		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	11N	35%
Software:	12N	35%
Accessories:	13N	35%
Installation Services:	14N	28%
Professional Services:	15N	28%
Warranty/Support:	16N	26%

NETWORKING		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	21N	35%
Software:	22N	35%
Accessories:	23N	35%
Installation Services:	24N	5%
Professional Services:	25N	5%
Warranty/Support:	26N	10%

SAN FABRIC		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	31N	35%
Software:	32N	35%
Accessories:	33N	35%
Installation Services:	34N	28%
Professional Services:	35N	28%
Warranty/Support:	36N	26%

SERVERS						
Category	X86					
	Rack		Blade		Tower	
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP	Segment ID (Contract Line Item #)	Discount-Off MSRP	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	41N	35%	51N	35%	61N	35%
Software:	42N	35%	52N	35%	62N	35%
Accessories:	43N	35%	53N	35%	63N	35%
Installation Services:	44N	28%	54N	28%	64N	28%
Professional Services:	45N	28%	55N	28%	65N	28%
Warranty/Support:	46N	26%	56N	26%	66N	26%

SERVERS						
Category	Unix					
	Rack		Blade		Tower	
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP	Segment ID (Contract Line Item #)	Discount-Off MSRP	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	71N	35%	81N	35%	91N	35%
Software:	72N	35%	82N	35%	92N	35%
Accessories:	73N	35%	83N	35%	93N	35%
Installation Services:	74N	28%	84N	28%	94N	28%
Professional Services:	75N	28%	85N	28%	95N	28%
Warranty/Support:	76N	26%	86N	26%	96N	26%

STORAGE						
San Storage – HDD				San Storage – Hybrid		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP		Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	101N	35%		Hardware:	111N	35%
Software:	102N	35%		Software:	112N	35%
Accessories:	103N	35%		Accessories:	113N	35%
Installation Services:	104N	28%		Installation Services:	114N	28%
Professional Services:	105N	28%		Professional Services:	115N	28%
Warranty/Support:	106N	26%		Warranty/Support:	116N	26%

STORAGE						
All-Flash Array (AFA)*				Tape		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP		Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	121N	35%		Hardware:	131N	35%
Software:	122N	35%		Software:	132N	35%
Accessories:	123N	35%		Accessories:	133N	35%
Installation Services:	124N	28%		Installation Services:	134N	28%
Professional Services:	125N	28%		Professional Services:	135N	28%
Warranty/Support:	126N	26%		Warranty/Support:	136N	26%

Software Defined Storage (SDS)		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	141N	35%
Software:	142N	35%
Accessories:	143N	35%
Installation Services:	144N	28%
Professional Services:	145N	28%
Warranty/Support:	146N	26%

Object Storage Array (OSA)		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	151N	35%
Software:	152N	35%
Accessories:	153N	35%
Installation Services:	154N	28%
Professional Services:	155N	28%
Warranty/Support:	156N	26%

Network Attached Storage (NAS)		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	161N	35%
Software:	162N	35%
Accessories:	163N	35%
Installation Services:	164N	28%
Professional Services:	165N	28%
Warranty/Support:	166N	26%

Data Backup & Recovery		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	171N	35%
Software:	172N	35%
Accessories:	173N	35%
Installation Services:	174N	28%
Professional Services:	175N	28%
Warranty/Support:	176N	26%

*All Flash Array (AFA) includes NVMe and Storage Class Memory (SCM) if available

OEM MSRP URL: <https://www.hpe.com/global/showroom/>

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